



GLOBAL PARTNER BUSINESS PROGRAM 2026

BUILD THE LOCAL PLATFORM OWN THE LOCAL REVENUE

Private cloud • Shared SaaS • Hardwake • Operations • RWA

Keep your brand. Lead your market Powered by Volnity

PRIVATE CLOUD

Sell enterprise deployments

LOCAL SaaS

Operate your own platform

HARDWARE

Earn on every project

OPERATIONS

Build a certified local team

Become the local platform behind the next mobility and energy economy

Volnity helps ambitious partners build a complete battery-swap, electric mobility, software, operations and RWA services business under their own brand.

“Build the local market. Own the local revenue.
Powered by Volnity.”

You own the customer Lead local sales, pricing, billing and customer relationships.	You build recurring revenue Combine hardware, subscriptions, device fees, operations and RWA services.
You keep your brand Use your local brand with a discreet “Powered by Volnity” endorsement.	We remain the technology engine Products, managed platforms, IoT, data, AI and RWA infrastructure.

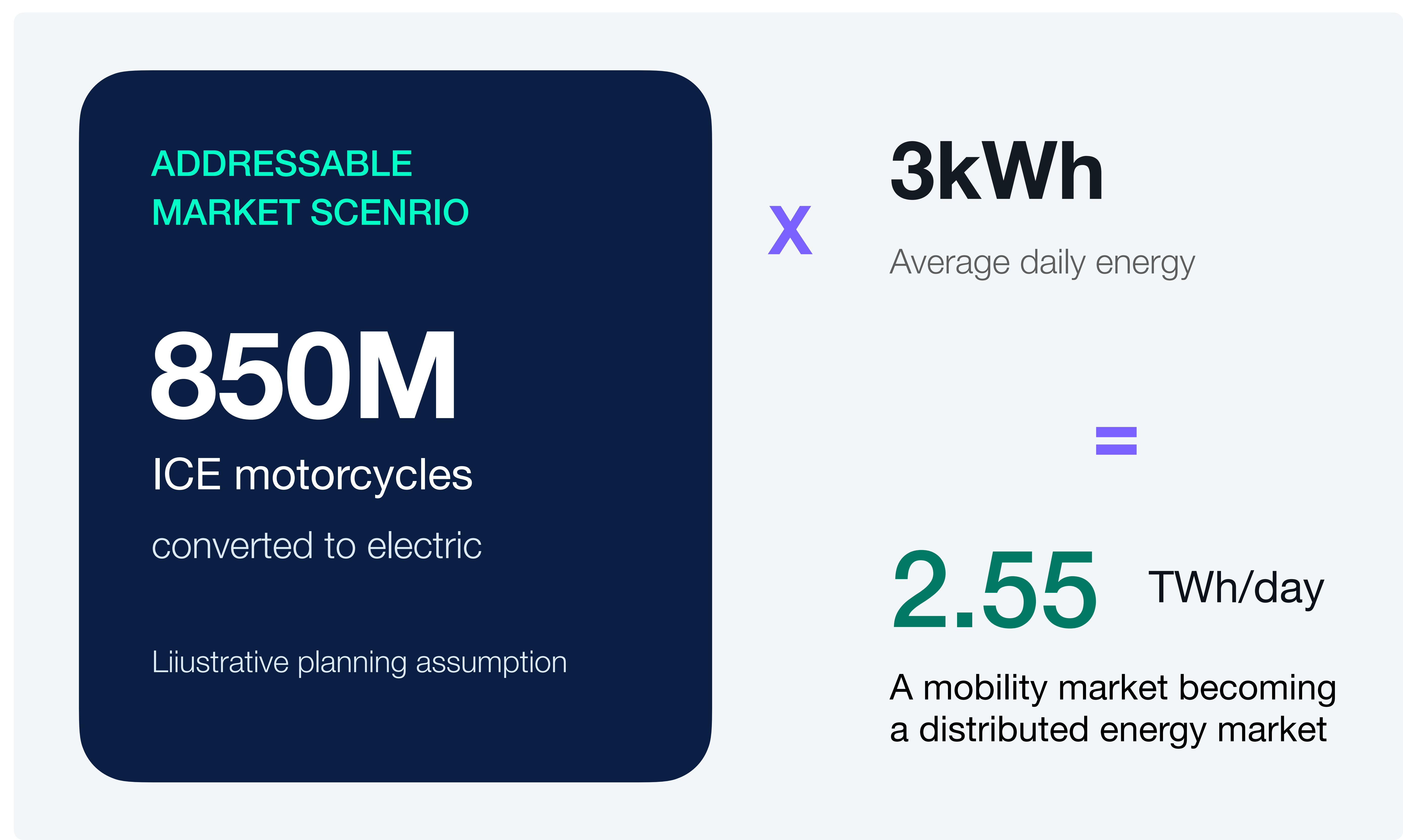
WHY PARTNERS JOIN

- Turn hardware sales into long-term software and service income.
- Use your own brand while Volnity remains the technology engine behind you.
- Serve both large enterprise customers and smaller local operators.
- Build a country-level mobility platform instead of remaining a product reseller.

THE MARKET OPPORTUNITY

A global transport transition is becoming a distributed energy market

Volnity estimates an addressable installed base of roughly 850 million conventional motorcycles and light two-wheelers. If each vehicle requires an average of 3 kWh per day, the scenario represents approximately 2.55 TWh of daily electricity demand.



MARKET SIGNAL

IEA reports that electric two- and three-wheelers remained the most electrified road-transport segment in 2025, with about 10% of the global fleet electric. Global electric 2/3W sales reached about 11 million, or roughly 15% of annual sales. The transition is underway, but most of the installed fleet remains to be converted.

Source: IEA, Global EV Outlook 2026. The 850M x 3 kWh scenario is a Volnity planning assumption, not a third-party market forecast.

THE LOCAL MARKET GAP

Customers do not need another equipment catalogue. They need a complete business they can launch

Most operators struggle to combine compatible hardware, software, project launch, local service, asset operations and financing into one executable solution.

05

RWA & FINANCE SERVICES

Asset structuring · verifiable operation data · compliant financing support

04

BIG DATA & AI

Real-time asset monitoring · performance analytics · decision dashboards

03

OPERATIONS & LOCAL SERVICES

Swap 2.0 playbook · launch support · training · local growth

02

SOFTWARE PLATFORM

Rider app · O&M app · management backend · local website

01

HARDWARE ECOSYSTEM

E-motorcycles · batteries · swap stations · solar · light EVs

YOUR MARKET POSITION

Become the first local destination for fleet owners, dealers, energy companies and investors that want to launch or scale a battery-swap business.

YOUR ROLE

Build the local business. Volnity powers the technology foundation

The program is designed to make the local partner stronger - not to replace the partner's brand or customer relationship



Local market owner Develop customers, channels, government relationships and local pricing	Solution showroom Demonstrate vehicles, batteries, swap stations, apps and dashboards
Software reseller Earn commission or enterprise markup on private-cloud customers	Local SaaS operator Operate one shared platform for many smaller local customers
Hardware solution provider Combine approved products into complete customer solutions	Operations & RWA gateway Train local experts and support qualifying RWA-ready projects

BRAND MODEL

YOUR BRAND	POWERED BY	VOLNITY
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Three ways to monetize the same technology foundation

Earn a standard commission, set your own enterprise price, operate a shared local platform - or combine all three

THREE SOFTWARE MONETIZATION PATHS

Choose one route or combine them in the same market

01 STANDARD COMMISSION

- Sell at Volnity’s standard price
- \$14.8k setup + \$7.4k/month
- Partner receive 10%
- \$1.5k setup + \$740/mohth
- Simple quoting and delivery

FASTEST TO START

01 PARTNER PRICING

- Partner buys at Volnity net price
- Markup up to 25%
- All markup belongs to partner
- Add local support and training
- Best for enterprise customers

MAXMUM ENTERPRISE MARGIN

01 LOCAL SHARED SaaS

- Deploy one country platform
- Serve many smaller operators
- Change per tenant or device
- Partner controls local packages
- Scale with recurring subscriptions

HIGHEST LOCAL SCALE

Private Cloud Reseller

For larger customers that require their own server environment, isolated data, continuous managed operations and long-term source-code assurance

VOLNITY PLATFORM PRICING

Plaform	Volnity net price	Standard commission	Partner pricing
Mobility Platform	\$7.4K setup + \$4.4K/month	\$740 setup + \$440/month	Markup up to 25%
RWA Platform	\$7.4K setup + \$2.95K/month	\$740 setup + \$295/month	Markup up to 25%
Combined Package	\$14.8K setup + \$7.4K/month	\$1.5K setup + \$740/month	All markup up to 25%

WHAT THE CUSTOMER RECEIVES

The customer purchases and controls its own server or cloud account; business data remains in that environment.

Volnity deploys the selected platform and provides daily monitoring, maintenance, backups, security updates and technical operations.

The customer can select the Mobility Platform, the RWA Platform, or the complete package.

A 36-month contract includes Source Code Assurance for the eligible foundation business layer after all contracted fees are paid.

TWO PARTNER SALES OPTIONS

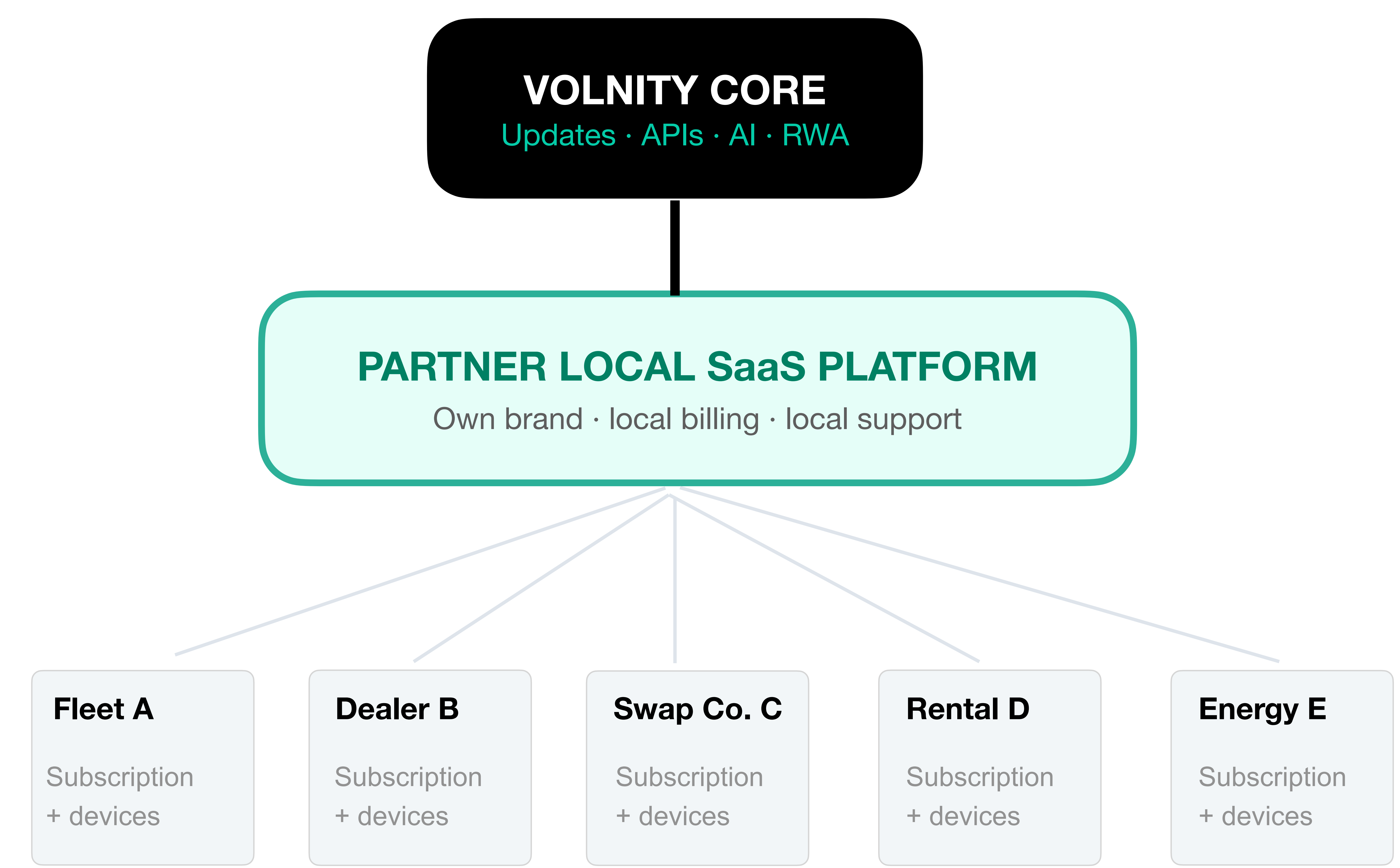
Standard Commission: sell at Volnity's standard price and receive 10% of collected deployment and monthly service fees. Partner Pricing: purchase at the Volnity net price, add up to 25%, and retain the entire markup. Local value-added services may be priced separately.

Local SaaS Operator

The partner deploys one platform and sells shared subscriptions to smaller local operators that do not need a private server or source-code rights.

ONE LOCAL PLATFORM MANY PAYING CUSTOMERS

The partner becomes the country-level SaaS operator



Partner may charge onboarding, monthly subscription, per-device fees and premium modules

THE PARTNER CAN CHARGE

Customer onboarding Brand setup, tenant creation, data import and training	Monthly minimum A predictable base subscription for every local operator.
Per-device pricing Charge by vehicle, battery, cabinet, active user or transaction.	Premium modules AI reports, dashboards, RWA, e-commerce, APIs and custom workflows.

One platform can serve many paying local customers

The partner controls local packages, billing and device-based prices while paying Volnity a predictable deployment and managed-platform fee

ILLUSTRATIVE FIRST-YEAR EXAMPLE

Item	Calculation	Amount
Partner platform deployment	One-time	\$14,750
Volnity managed-platform fee	\$7,375 x 12	\$88,500
Eight local onboarding fees	\$7,375 x 8	\$59,000
Eight local subscriptions	\$1,475 x 8 x 12	\$141,600
Partner first-year revenue		\$200,600
Less Volnity foundation fees		\$103,250

**Illustrative first-year platform gross spread:
approximately \$97,350**

The \$7,375 monthly managed-platform fee includes up to 20,000 active users. For each additional block of 20,000 active users, an additional \$2,950 monthly operations fee applies. Server, storage, bandwidth and third-party services remain payable by the customer or partner

CUSTOMER CONTROL

Use source-code assurance to win enterprise customers - while keeping the ecosystem connected

After 36 fully paid months, qualifying customers receive a perpetual internal-use license to the eligible foundation business source code

35-MONTH SOURCE CODE ASSURANCE

Give customers control without giving away the network

04

FUTURE MARKETPLACE & LIQUIDITY
Not included in source delivery

03

RWA & BLOCKCHAIN INFRASTRUCTURE
Node, verification, settlement and compliance services

02

CORE IoT · BIG DATA · AI SERVICES
Provided through APIs and managed services

01

FOUNDATION BUSINESS SOURCE CODE
Apps, operations backend, rental and swap workflows

Partner may charge onboarding, monthly subscription, per-device fees and premium modules

THE CUSTOMER RECEIVES

- The eligible foundation source code for agreed apps, operations workflows and management functions.
- The right to modify and operate that version for its own approved internal business.
- The choice to continue full managed service or move to a core-services-only plan

CORE SERVICES REMAIN WITH VOLNITY

- IoT protocol services, data engines, AI models, blockchain and RWA infrastructure are provided through protected services and APIs.
- The customer may not resell, sublicense or operate the delivered code as a competing SaaS product.
- Intellectual-property ownership, future versions and marketplace infrastructure remain with Volnity.

Give partners more of the hardware profit - and more reasons to build the installed base

Hardware produces immediate cash flow and also brings software subscriptions, operating data, local services and future RWA-ready assets

E-motorcycles High-speed scooters, cross-over models and fleet configurations.	Battery systems LFP, semi-solid and dual-battery solutions.
Swap stations 5, 6, 8 and 12-slot configurations for multiple deployment stages.	Solar & energy PV modules, DC energy hubs and solar-powered swap systems.
Light electric vehicles Three-wheelers, utility vehicles and light four-wheel EVs.	Digital equipment LED delivery boxes, advertising systems and connected accessories.

STANDARD HARDWARE GROSS-PROFIT ALLOCATION

Commercial structure	Partner	Volnity
Standard hardware gross profit	60%	40%
Annual target over-performance	Up to 65%	At least 35%
Local assembly margin	Partner / local JV	Core supply + technology
Special strategic projects	Agreed by contract	Agreed by contract

Volnity continuously improves supply-chain cost, product engineering and solution integration. At agreed scale, we can also support local SKD/CKD assembly and supply-chain localization.

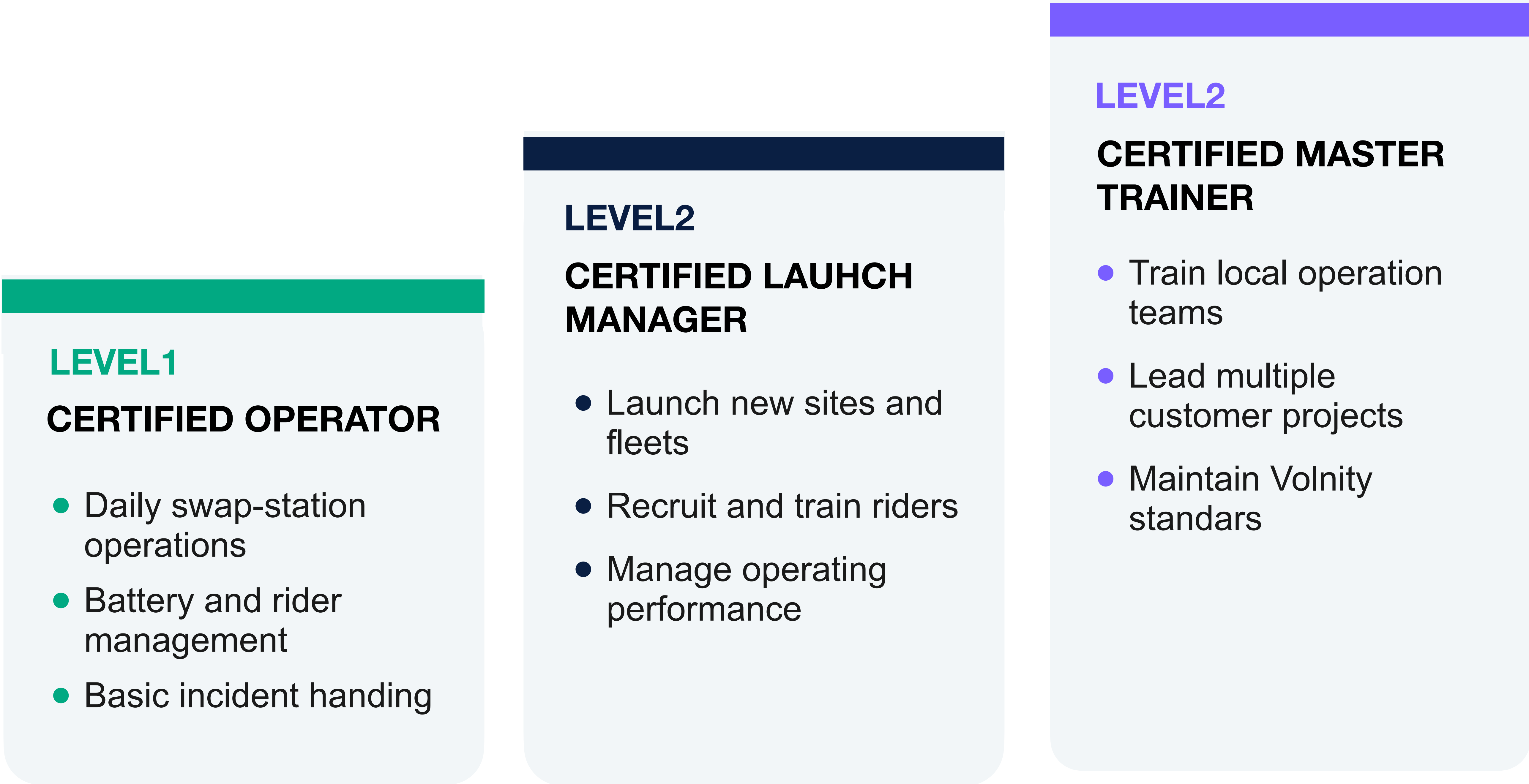
LOCAL OPERATIONS BUSINESS

Train local experts once. Build recurring operating-service income for years

Volnity experts can support end customers directly or train the partner's own team, allowing the partner to create a scalable local operations-service organization

ONE LOCAL PLATFORM MANY PAYING CUSTOMERS

The partner becomes the country-level SaaS operator



Volnity can serve customers directly or train the partner’s own team for local deployment

COMMERCIAL MODEL

Direct Volnity expert \$4,425 per expert per month; travel, visa and accommodation paid separately.	Train the partner's team Volnity experts train local staff, supervisors and future project-launch managers.
Partner service revenue The partner prices and deploys its trained local experts to end customers.	Scalable local capability One training program can create a long-term local operations-service business.

Connect verified mobility assets, operating data and future financing opportunities

Volnity supports qualifying projects with RWA platform technology, white-paper preparation, asset operations, digital marketing, offline activities and continuous device-level data verification.

RWA operations expert \$4,425 per month, paid by the end customer; travel and accommodation separate.	Local expert replication Volnity can train the partner's local RWA operations and community team.
RWA platform participation Volnity receives 20% of eligible RWA platform net revenue.	Partner platform share For qualifying partner-led projects: 10% to the partner and 10% to Volnity.
Token participation Volnity receives up to 20% of the agreed project token allocation, subject to law and contract.	Partner token share For qualifying partner-led projects: up to 10%, milestone-based, vested and compliant.

IMPORTANT

RWA issuance, token allocation, trading, custody and investor access remain subject to local law, licences, KYC/AML requirements and professional advice. No return, liquidity or token value is guaranteed.

Seven revenue engines from one local market

The strongest partners combine asset operations, hardware, software, local services and RWA participation instead of relying on a single product margin

SEVIN REVENUE ENGINES FROM ONE LOCAL MARKET

Build recurring income around every vehicle, battery, customer and project



The more local customers the partner creates, the more recurring income the partner controls

Start with a credible showroom and a compact sample package - then scale with customer demand

The initial commitment is intentionally practical, allowing the partner to demonstrate a complete solution before making large local investments.

STARTER SAMPLE PACKAGE 2 e-motorcycles + 4 batteries + 1 swap station Estimated investment: \$7,375	LOCAL MARKET SETUP Showroom, staff, marketing and operating expenses Based on actual local conditions
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WHAT THE STARTER INVESTMENT UNLOCKS

- A complete live demonstration of vehicles, batteries, swapping and software
- A professional sales environment for fleet customers, investors and government visitors
- The ability to launch social-media content, local events and customer demonstrations immediately
- A foundation for private-cloud sales, shared SaaS subscriptions, hardware orders and operations services

Start lean. Prove demand. Build the country's most trusted battery-swap solutions platform.

WHAT VOLNITY PROVIDES

A complete business-in-a-box foundation for the local partner

Partners focus on customers, pricing and local execution while Volnity continues to invest in products, platform updates, operating standards and RWA infrastructure

Hardware portfolio E-motorcycles, batteries, swap stations, solar, light EVs and approved accessories.	Managed private cloud Deployment, daily operations, upgrades, backups, security and second-line support.
Shared SaaS architecture Multi-tenant platform, local billing, device pricing and scalable capacity.	Local website & sales tools Website framework, product content, presentations, quotation support and campaigns.
Swap 2.0 business model Asset operations, rental, swapping, AI, data and financing-ready project design.	Operations experts Project launch, field training and development of the partner's local expert team.
RWA support Platform, white paper, asset operations, community activities and data verification.	Source Code Assurance 36-month foundation-code usage rights with protected core technology services.

Market opportunity is protected by visible investment and continuous execution

The program is designed for partners that intend to build a real local business - not simply hold a country title.

Local showroom Maintain a professional location that demonstrates products, apps and services.	Starter sample investment Purchase 2 motorcycles, 4 batteries and 1 swap station; estimated \$7,375.
Local team Build sales, technical, customer-service and operations capabilities.	Digital marketing Operate TikTok, YouTube, Instagram, X and relevant local channels.
Industry presence Participate in appropriate mobility, energy, investment and technology exhibitions.	Customer reporting Participate in appropriate mobility, energy, investment and technology exhibitions.
Brand standards Use approved materials and “Powered by Volnity” where required.	Compliance Use approved materials and “Powered by Volnity” where required.

Country protection should reward execution - not prevent the market from growing

Volnity may provide country or regional protection after the partner completes the agreed sample investment, showroom launch, team preparation and performance milestones.

QUALIFICATION FOR STRATEGIC COUNTRY STATUS

- Signed cooperation agreement, annual business plan and agreed minimum purchase or revenue commitments.
- Operational showroom, approximately \$7,375 sample package and trained local team.
- Active customer pipeline, local social-media content and participation in relevant exhibitions.
- No overdue payments, serious customer complaints or material contract breaches.

PERFORMANCE REVIEW

Performance	Commercial consequence
Below 80% of agreed target	Review market protection and partner status.
80%-99%	Maintain status with a corrective execution plan.
100%-119%	Renew strategic protection and priority support.
120%+	Eligible for enhanced hardware margin or market-development support.

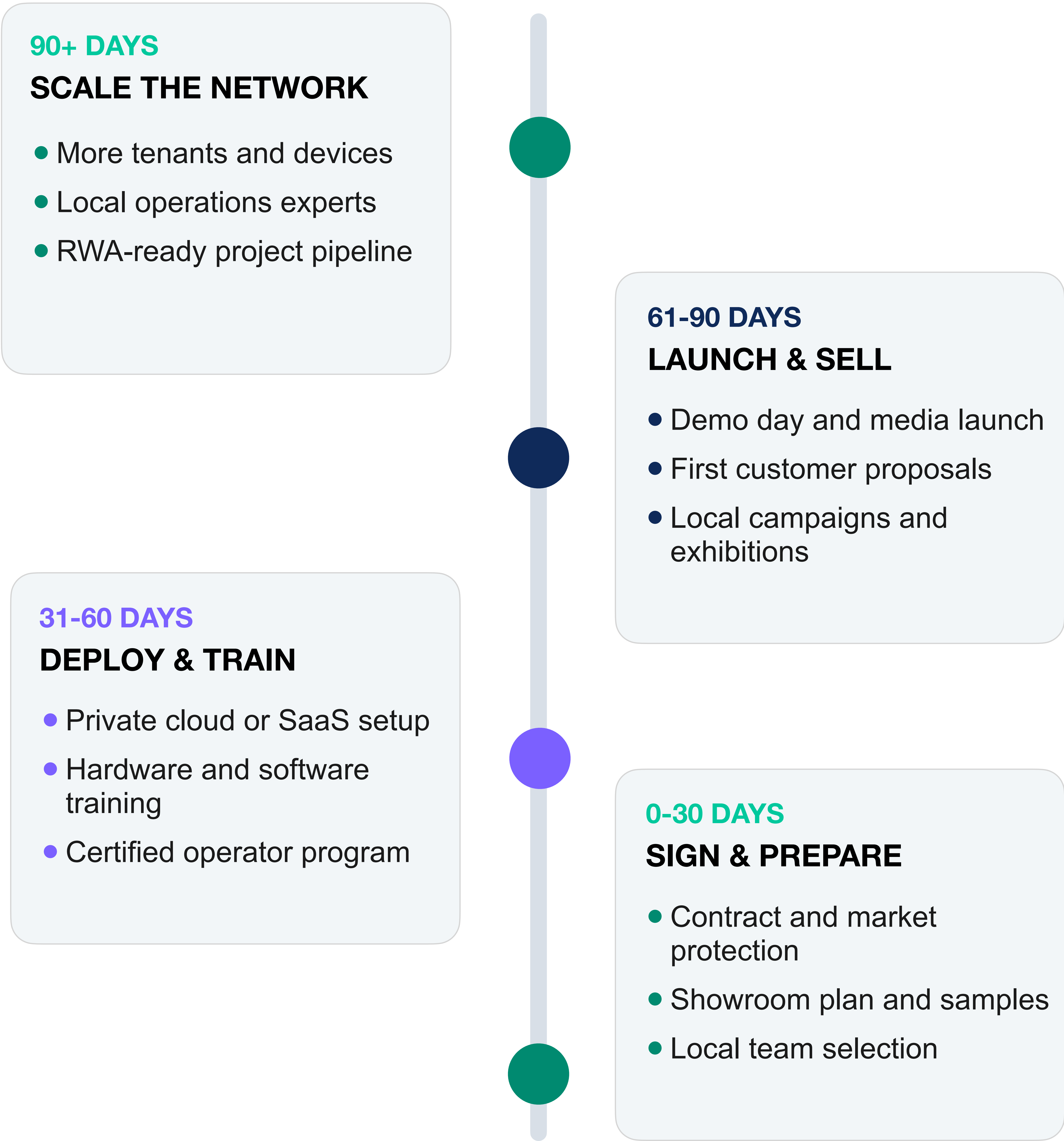
Launch quickly. Demonstrate locally

Scale through recurring revenue

A practical route from agreement and samples to enterprise software, shared SaaS, local services and RWA-ready projects.

FROM SIGNING TO MARKET LAUNCH

A focused 90-day activation plan, followed by scale-up



THE INVITATION

Do not become another equipment reseller. Become the platform your market depends on.

Volnity is selecting ambitious partners to build national battery-swap, electric mobility, software, operations and RWA-ready asset ecosystems.

BUILD THE LOCAL PLATFORM OWN THE LOCAL REVENUE

Powered by Volnity.

NEXT STEPS

- Confirm the target country, priority customer segments and local resources.
- Select Standard Commission, Partner Pricing, Local SaaS Operator - or a combined authorization.
- Agree the sample package, showroom plan, annual targets and market-protection conditions.
- Complete product training, platform deployment and local operations certification.
- Launch the first demonstration campaign and begin converting local customers.

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Commercial terms in this brochure are proposed partner frameworks and remain subject to final contract, tax, compliance, capacity and country-specific review.